

29/03/2017

## Dillon Eustace Adds to its Commercial Real estate team

**Dublin** – Dillon Eustace, leading Irish law firm, has announced the appointment of Martin Colman as a Partner in its Real Estate practice. The hire bolsters Dillon Eustace's Commercial Real Estate/Real Estate Finance practice, which is experiencing significant growth and is now one of the largest practices of its kind in Ireland.

Joining from one of the largest Irish law firms, Martin has extensive expertise in commercial real estate and property finance matters, including the acquisition, development, financing, sale/purchase and leasing of commercial, retail and industrial property.

The appointment is further evidence of the growth of Dillon Eustace's burgeoning Banking & Capital Markets practice, which originally built its strong reputation on complex, cross-border loan and bond financings with transaction sizes ranging from €10 million to multi-billions. These skills are increasingly relevant in today's real estate finance market, where there is a growing number, variety and geographic spread of credit providers. In recognition of the foregoing, the Firm has developed a team that is truly multi-disciplinary with real estate, banking, tax and structured finance lawyers working side by side to provide seamless service and successful outcomes for a broad range of commercial real estate market participants. Recent examples of the strength and depth of the team's Irish commercial real estate capability include advising NAMA on the sale of two significant portfolios of Irish real estate loans, which transactions comprise two of the top five European distressed real estate loan transactions in 2016.

In his new position, Martin will be working closely with lead partner Conor Houlihan, and the wider banking and commercial property teams, to further enhance the Firm's commercial property and property finance offering.

### **Commenting on the appointment, Conor Houlihan, Partner and Head of the Banking & Capital Markets practice, said:**

*"We are delighted to welcome Martin to the Dillon Eustace team. His appointment will help us take further advantage of the opportunities in the Irish and European real estate lending market and is testament to the growth of an already successful practice. As a Firm we are fortunate to have a client-base that includes many of the institutional investors and financial institutions that are central to the current real estate finance market, which is rapidly evolving as it emerges from a period of significant deleveraging. Having represented such clients for many years we understand that each has a unique profile and risk appetite that in all cases demands*

*innovative legal solutions and swift execution. We believe that this is where we excel. I have no doubt that Martin's arrival will greatly strengthen our position in this regard and we expect to announce further significant hiring in this area in the short-term "*

**-ENDS-**

**ENDSEditor's**

**Notes:**

**Media enquiries**

Andrew Gates & Marion Banide

Hume Brophy

+44(0)203 440 5656

[Andrew.gates@humbrophy.com](mailto:Andrew.gates@humbrophy.com) ; [marion.banide@humbrophy.com](mailto:marion.banide@humbrophy.com)

**About Dillon Eustace**

Dillon Eustace is one of Ireland's leading law firms focusing on financial services, corporate and M&A, insurance, litigation and dispute resolution, real estate and taxation.

The firm has developed a dynamic team of lawyers who represent a broad spectrum of individuals and companies which include:- banks, corporates, insurers, government & supranational bodies, fund & asset management industry participants; as well as newspapers, pharmaceutical firms, wind energy companies, aviation & maritime industry participants and real estate developers.

Headquartered in Dublin (Ireland) and currently in its 24<sup>th</sup> year, Dillon Eustace's international practice has seen it establish offices in New York, Cayman, and Tokyo. It has been the recipient of numerous awards for excellence of client service.

<http://www.dilloneustace.com>